

BankSA Home Loan Partnership.

Get a home loan that helps CFSVA.

BankSA is pleased to be able to offer a fundraising option for CFSVA.

- We know that associations are regularly looking to generate additional income to maintain and improve services – a **Home Loan Partnership** with BankSA can provide this funding.
- A Home Loan Partnership is simple and very effective mechanism to generate additional income stream.

How does it work?

- For every settled home loan referred to BankSA from CFSVA we will pay a commission direct to CFSVA.



- The more home loan referrals that result in a settlement, the more commission BankSA will pay CFSVA for your local CFS Brigade.
- Unlimited commission potential.

CFSVA will receive and distribute to your nominated CFS Brigade a commission of up to 0.4% for every loan referred to BankSA which is approved and settled.

On a \$500,000 loan, that's up to \$2,000 back to your association.

Benefits of the Home Loan referral partnership.

- No capital outlay to access and establish.
- Generate income without being involved in the loan process.
- Simply follow the Referral Guidelines and you can start referring direct to BankSA.
- BankSA will refine and tailor marketing collateral and promotional activities.
- Access dedicated support – from your BankSA representative and a team of local lending managers.

We look forward to working closely with CFSVA to bring this partnership to life and provide a viable, ongoing funding option.

